



Dear Valued Customers:

The Trucking and Transportation industry has been experiencing an extremely volatile price for diesel fuel. The North American Transportation Council has determined that the cost of diesel fuel represents 17.9% of a trucking company's cost of operations. In order to simplify the fuel surcharges, we will be using the United States Department of Energy's "national U.S. Average Fuel Price" to determine the surcharge. The website for this index is www.eia.doe.gov and tab to the "Gas & Diesel Fuel Update"

Effective January 1st, 2016

| If fuel price index is U.S. \$/gallon | LTL up to 24' Surcharge % | Expedite or T/L or greater than 24' Surcharge % |
|---------------------------------------|---------------------------|---|
| \$1.10 - \$1.199 | 0% | 0% |
| \$1.20 - \$1.299 | 1.0% | 1.5% |
| \$1.30 - \$1.399 | 1.5% | 3.0% |
| \$1.40 - \$1.499 | 2.0% | 4.5% |
| \$1.50 - \$1.599 | 2.5% | 6.0% |
| \$1.60 - \$1.699 | 3.0% | 7.5% |
| \$1.70 - \$1.799 | 3.5% | 9.0% |
| \$1.80 - \$1.899 | 4.0% | 10.5% |
| \$1.90 - \$1.999 | 4.5% | 12.0% |
| \$2.00 - \$2.099 | 5.0% | 13.5% |
| \$2.10 - \$2.199 | 6.0% | 15.0% |
| \$2.20 - \$2.299 | 7.0% | 16.5% |
| \$2.30 - \$2.399 | 8.0% | 18.0% |
| \$2.40 - \$2.499 | 9.0% | 19.5% |
| \$2.50 - \$2.599 | 10.0% | 21.0% |
| \$2.60 - \$2.699 | 10.5% | 22.0% |
| \$2.70 - \$2.799 | 11.0% | 23.0% |
| \$2.80 - \$2.899 | 11.5% | 24.0% |
| \$2.90 - \$2.999 | 12.0% | 25.0% |
| \$3.00 - \$3.099 | 12.5% | 26.0% |
| \$3.10 - \$3.199 | 13.0% | 27.0% |
| \$3.20 - \$3.299 | 13.5% | 28.0% |
| \$3.30 - \$3.399 | 14.0% | 29.0% |
| \$3.40 - \$3.499 | 14.5% | 30.0% |
| \$3.50 - \$3.599 | 15.0% | 31.0% |
| \$3.60 - \$3.699 | 15.5% | 32.0% |
| \$3.70 - \$3.799 | 16.0% | 33.0% |
| \$3.80 - \$3.899 | 16.5% | 34.0% |
| \$3.90 - \$3.999 | 17.0% | 35.0% |
| \$4.00 - \$4.099 | 17.5% | 36.0% |
| \$4.10 - \$4.199 | 18.0% | 37.0% |
| \$4.20 - \$4.299 | 18.5% | 38.0% |
| \$4.30 - \$4.399 | 19.0% | 39.0% |
| \$4.40 - \$4.499 | 19.5% | 40.0% |
| \$4.50 - \$4.599 | 20.0% | 41.0% |
| \$4.60 - \$4.699 | 20.5% | 42.0% |
| \$4.70 - \$4.799 | 21.0% | 43.0% |
| \$4.80 - \$4.899 | 21.5% | 44.0% |
| \$4.90 - \$4.999 | 22.0% | 45.0% |

These surcharges are necessary for the health of our industry. Keeping this in mind, we have kept this below the recommendations of the Ontario Trucking Association, and the North American Transportation Council.

We sincerely thank you for your continued support; should you have any concerns or questions, please do not hesitate to contact your Territory Manager or myself.

Eric Carusi, General Manager